

# Summer Newsletter 2023



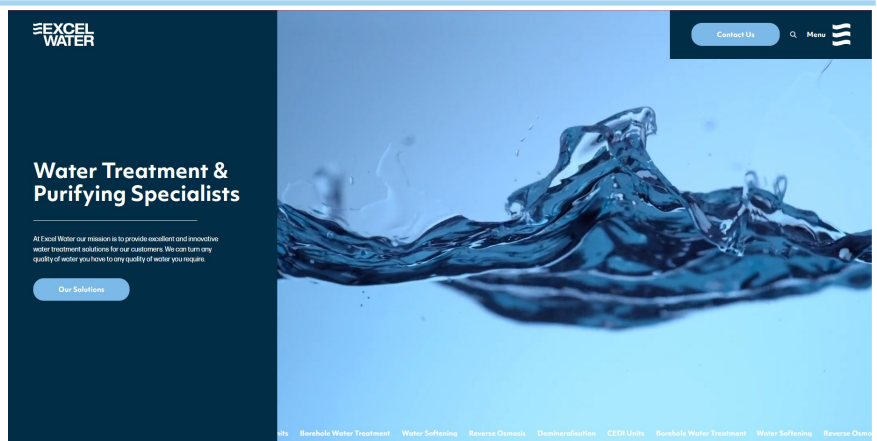
## 30 years in business!

2023 marks the 30th anniversary for Excel Water, with 85% of our customers having been with us since the company started in 1993. Our customers are our business and we are driven by the desire to help you succeed and maintaining our relationship with you is our number one priority.



## New Website & Job Management System:

Here's a sneak preview of the home page for our new and improved website! We will be launching the new site Friday 28th July so keep your eyes peeled!



We are currently also going through the onboarding process for new job management software which will make booking in works and sending RAMS much more efficient! The system will also include much more detailed report sheets for our engineer's visits and you will be notified when our engineers are almost to site.



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## New Team Members!

### Meet Phil:

Phil joined Excel Water back in January with over 20 years experience in financial services. He has vast experience concentrating on quality, compliance and process improvement; skills and knowledge that he brings to his role at Excel. Phil is an avid quizzier and loves nothing more than cooking for his family and friends.



### Meet Matthew:

Matthew has recently joined the company in June and brings his experience and knowledge of water hygiene and plant maintenance, having been in the industry for 7 years. Matthew enjoys spending his free time playing football with his children.

### Meet Poppy:

Poppy is our youngest member of the team but is enthusiastic and eager to join the family business whilst also completing her Advanced Manufacturing Engineering course at college. Poppy is a keen footballer and swimmer who enjoys walking her dogs at the weekend.



## Recent Customer Feedback:

*"We required a purer water supply for our manufacturing process, so we contacted Excel Water for advice. Their solution was a bespoke RO plant built to fit in an area with tight space limitations. A smooth, painless design and install process from start to finish." - Nick Swift – Reliance Precision*

*"Great service from people who care." - Ian Williams – The Oxwich Bay Hotel Ltd*

*"The service, professionalism and quality from Excel Water is 2nd to none. Having dealt with Excel Water for many years I would highly recommend them for provision and service of water treatment equipment." - Matthew Schofield – Industrial Technical Solutions*

